



About Gulf Shores, Alabama

The City of Gulf Shores was incorporated in 1957 and is located on the southern border of Baldwin County on the Gulf of Mexico. This coastal town is situated on Alabama State Highway 182, approximately 36 miles west of Pensacola, Florida, and approximately 47 miles southeast of Mobile, Alabama. Although, known as a world-class tourist-oriented resort area, Gulf Shores' permanent residents enjoy high-quality schools, excellent medical facilities, a reasonable cost of living and incomparable leisure and recreational amenities..

About the Gulf Shores Utilities Board

The Gulf Shores Utilities Board was created in 1967 as "The Water Works Board of the Town of Gulf Shores" as a public, nonprofit corporation to acquire and distribute potable water to its service area. In 1969, the City of Gulf Shores began construction of the first sewer system within the incorporated areas of the City. In 1984, the City of Gulf Shores established the Governmental Utilities Service Corporation (GUSC) Board to operate the sewer system and facilitate financing and expanding the sewer system. In 1989, the Water Works Board and GUSC were consolidated and established the current en-

**OUTSTANDING OPPORTUNITY TO SERVE
THE CUSTOMERS OF THE
UTILITIES BOARD OF THE CITY OF
GULF SHORES, ALABAMA**

AS THEIR NEXT

GENERAL MANAGER





tity called The Utilities Board of the City of Gulf Shores.

The Utilities Board of the City of Gulf Shores (GSU) is a municipal corporation governed by a seven-member Board of Directors. The Board members are appointed by Gulf Shores City Council for a six-year term (renewable) and serve without pay. Once appointed by City Council, a board member may not be removed by the City Council. The Board operates independently of the City of Gulf Shores. The Board is empowered to set usage rates, policies and procedures by which GSU operates. GSU's primary source of revenue is from the operation of water and sewer utilities. No other funding is provided by the City, County, State or Federal Government.

GSU provides water and wastewater services to both incorporated and unincorporated areas around the City of Gulf Shores. Its customer base is largely comprised of single-family residential units, condominiums, retail stores, restaurants, general business and governmental agencies. GSU does not provide wholesale water to other utility entities. Water billing rates are based on meter size of each entity. Wastewater billing is based on water consumption for customers with both services. Wastewater customers not serviced by water are billed at a fixed rate.

GSU's service area is a tourist community that generates a high volume of activity during the warmer months from spring to fall. It is common for water and sewer demands to be more than two times the average daily flows during these peak months. Therefore, GSU's infrastructure, production and treatment capacity and overall system operations are designed to meet these peak periods rather than an average daily demand.

GSU is an award-winning water and wastewater utility. Its water production system includes three ground water treatment plants, one ground water well, eight ground water supply wells, five elevated storage tanks and two ground storage water tanks. GSU's total water treatment capacity is 9.72 million gal/day. The water distribution system operates 130 miles of water lines, 11, 881 customer meters and serves approximately 20,000 residential units. The wastewater treatment system serves about 16,000 residential units and has a total permitted capacity of 4.0 MGD with an approximate design capacity of 6.0 MGD. Its infrastructure includes two 3 MGD

aeration basins, four clarifiers, two 3-6 MGD tertiary filters and two 3-6 MGD ultraviolet disinfection. Sewage collection is accomplished through approximately 90 miles of sewer lines and fifty-two lift stations. There are 7,435 metered wastewater customers. GSU employs 40 FTE's. GSU's total revenues and income as of FYE September 30, 2018 was \$10,317,988 with total before depreciation expenditures of \$5,969,811. FYE September 30, 2018 capital expenditures were \$3,346,416.

Issues, Opportunities and Challenges

- GSU is strongly supported by the Gulf Shores Utilities Board, the City government and the overall community.
- The GSU leadership team is strong and stable.
- At GSU, safety is the #1 priority and customer service is a close #2.
- Although the GSU's next General Manager is not required to be an engineer and continuation of GSU's excellent finance and business management is most critical, a General Manager who is both an engineer and a skilled manager would add value.



- Staying up-to-date with physical infrastructure and technical and business technology are a Board supported objective as well as a never ending challenge.
- Maintain and enhance GSU's current productive relationship with the development community.
- Increasingly scarce supply of available certified workforce; 50% of Alabama's certified workforce are projected to retire within the next five to ten years.

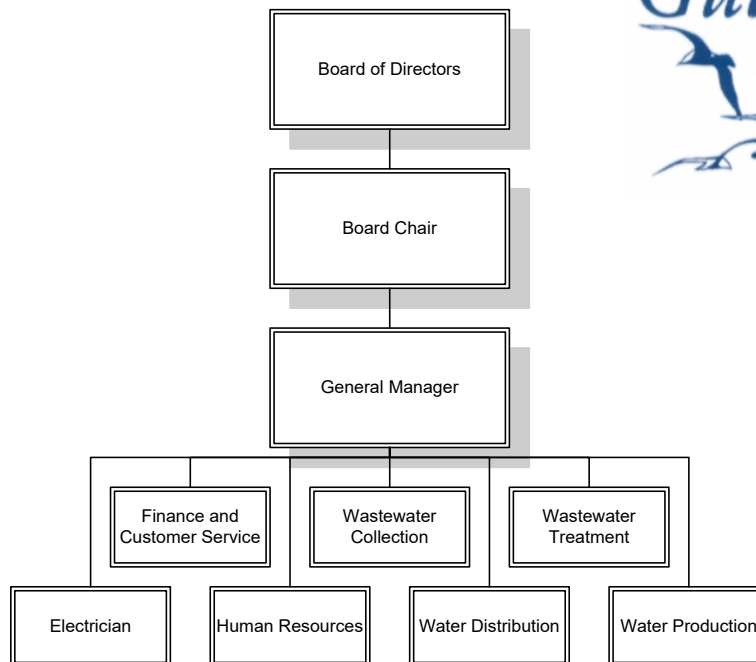


GULF SHORES UTILITIES BOARD MEMBERS	
MICHAEL DIEHL	CHAIR
JOHN W. McCORMICK	VICE CHAIR
TOM GILES	TREASURER
BILLY ADCOCK	SECRETARY
PHILIP HARRIS	BOARD MEMBER
GREG KENNEDY	BOARD MEMBER
ROBERT CRAFT	BOARD MEMBER AND MAYOR OF



GULF SHORES UTILITIES BOARD

Organizational Chart



Utilities Board of the City
Of Gulf Shores



Departments/Employees

Water Production	7
Wastewater Treatment	7
Customer Service	9
Water Distribution	8
Sewer Collection	<u>9</u>
Total Employees	40

As of December 31, 2018

Assets & Deferred Resources:

Current	\$ 17,685,352
Fixed (Gross)	106,773,793
Other	706,523
Deferred Resources	391,587

Liabilities & Deferred Resources:

Current (Exclude Cur LTD)	\$ 447,266
Bond Payable (Gross)	3,000,000
Other	568,692
Deferred Resources	920,109

FYE September 30, 2018

Total Revenues/Income	\$ 10,317,988
Total Expenditures	5,969,811
Depreciation	3,090,747
Capital Expenditures	3,346,461

System:

- Water Production – 3 Ground water treatment plants – Capacity 5,750 gpm
1 Ground water well treatment – Capacity 1,000 gpm
Total Potable Water Treatment Capacity – 6,750 gpm or 9.72 million gal/day
8 Ground water supply wells – 6,750 gpm capacity
5 Elevated water storage tanks – 3.25 mg capacity
2 Ground water storage tanks – 4.0 mg capacity
- Water Distribution – Approximately 130 miles water lines
11,881 customer meters
Serving approximately 20,000 residential units
- Wastewater Treatment – Permitted Capacity 4.0 mgd; Approx. Design Capacity 6.0 mgd
2 – 3 mgd aeration basins; 6.0 mgd capacity
4 – Clarifier – approx. 7 mgd combined capacity
2 – 3 mgd/6 mgd tertiary filters; 6 mgd/12 mgd capacity
2 – 3 mgd/6 mgd ultraviolet disinfection; 6 mgd/12mgd capacity
- Sewer Collection – Approximately 90 miles sewer line (approx. 60/40 gravity / low pressure)
52 sewer lift (pumping) stations
7,535 customers (metered)
Serving approximately 16,000 residential units

About the General Manager

The General Manager (GM) is appointed by and serves at the pleasure of the Board of Directors. The GM is responsible for the overall daily operation and performance of the utility's production and distribution of water and the collection and treatment of wastewater systems. He or she provides leadership and direction to the departmental leaders and staff members, guides overall Board operations and provides advice and counsel to the Board of Directors. The GM implements policies adopted by the Board of Directors and ensures full compliance with State and Federal regulations and with Board goals and objectives. With assistance from departmental leaders, the GM plans for growth and the development of GSU's systems to meet current and future customer needs and to safeguard GSU assets. The GM oversees and manages GSU's financial division which requires reporting in accordance with generally accepted accounting principles and governmental accounting standards, the preparation of monthly financial statements, cash projections and both operations and capital budgets. Employee safety is GSU's #1 priority. The GM's most important responsibility is to promote and follow safe practices and to enhance safety awareness. He or she is required to exercise independent judgment, initiative and discretion based upon knowledge of field operations and administrative policies as well as a thorough understanding of the specific performance required of staff and consultants. Community relations activities are integral to this position and the ability to interact well with others is essential.

GSU's current highly regarded General Manager has announced his retirement after twenty-three years in the position. For additional information about Gulf Shores Utilities please visit www.gulfshoresutilities.com.

Requirements include a strong record of team building and building of positive relationships with other levels of government, the community and staff. Additional requirements are a Bachelor's degree from an accredited college or university combined with at least 10 years of industry-related work experience to include management level experience in a public utility or similar commercial entity; experience in budgeting, finance, personnel administration, public relations, and permit requirements; demonstrated leadership in organizing, developing and implementing capital projects; experience with the EPA and/or other regulatory agencies; demonstrated excellent communication skills with subordinates, Board members, customers, the community and other governments; demonstrated excellent leadership skills (has led subordinates who manage large teams or has led large team pro-



jects); experience working with local government and economic development agencies and the ability to plan for the future development and growth of the system..

Preferences include an advanced degree in business or public administration, civil, environmental, chemical, electrical or mechanical engineering and familiarity with the State of Alabama and United States Environmental Protection Agency permitting process, rules and regulations.

Anticipated salary and benefits include a highly competitive beginning salary commensurate with experience; participation in the Retirement System of Alabama's (RSA) defined benefit retirement system; health and dental insurance; a Health Flex Spending plan, RSA Deferred Compensation (voluntary); relocation assistance and more.

To Apply: The position will remain open until filled. A first review of resumes is scheduled for April 22, 2019. Please send a letter of application, detailed résumé and current salary to:

Robert E. Slavin or David Krings

SLAVIN MANAGEMENT CONSULTANTS

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Fax: (770) 416-0848

E-mail: slavin@bellsouth.net

Electronic responses are highly preferred



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